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Quotation for Customer: Group/Charter Tour

African Profile Safaris

06-Oct-2016

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Windhoek

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SUBJECT: QUOTE NO: **5407** PASSENGER NAME: Divine Deserts
TRAVEL DATE: 01-Jul-17

CLIENT REF:

This is a SAMPLE PROGRAM for a 10 Night Namibia Safari in some of the best lodges and secluded locations that Namibia has to offer

***1 night in Windhoek
2 nights in Namib Rand Nature Reserve
1 night in Swakopmund
2 nights in Damaraland
2 nights in Kaokoland
2 nights in Etosha***

Prices are valid for Safaris in 2017 that are completed by 31 October 2017.

For Safaris between 10 January 2017 and completed by 14 June 2017, a low season reduction will apply

Special group rates are applicable for groups of 4 clients or more. Please contact us should you wish you receive a tailor made quotation.

Departures are daily on request.

Rates are subject to change due to availability at the various Lodges.

African Profile Safaris

Marianne Breukink-Friede

Quotation for Customer: Group/Charter Tour

Tour : Divine Deserts

01-Jul-2017 - 11-Jul-2017

QUOTE NO: 5407

RES NO:

Date

Hotel

Basis

Quotation for Customer: Group/Charter Tour

01-07-2017 - 02-07-2017 Windhoek / Olive Exclusive

DBB

On arrival at the Windhoek International Airport you will be met by a driver and transferred to Windhoek. During the course of the afternoon you will be met by your African Profile Safaris representative who will go through your program with you in detail. You have the remainder of the day at leisure to explore Windhoek on foot.

Windhoek, the capital, is an attractive, small but bustling city surrounded by clusters of hills and the impressive Auas Mountains to the south-east and Eros Mountains to the north-east as well as the rolling hills of the Khomas Hochland to the west. Windhoek is often described as a city with a 'continental' atmosphere. This can be attributed to its architecture historical buildings dating back to German

colonial rule as well as to its, cuisine, culture, dress codes and educational institutions. At the same time Windhoek has the color, sounds and tempo of a modern African city. Pavement displays of African drums and woodcarvings from the north contrast with elegant shops offering sophisticated Swakara garments and Namibian gemstones set in designed pieces of jewelry.

1 x Overnight at Olive Exclusive in a Junior Suite on DBB basis
Including Private Airport Transfers
Including personalized Meet & Greet



www.theolive-namibia.com

This intimate boutique hotel in a tranquil corner of Windhoek embodies the very essence of chic comfort.

The Olive Exclusive – the first ultra-luxurious sanctuary of its kind in the Namibian capital – is cool, contemporary and stylish but with a warm heart and authentic African soul. Its sleek, modern lines are complemented by organic textures, natural furnishings, an eco-friendly approach and dedicated personal service.

Simple elegance is key, from the organic rough-hewn wooden benches and side tables, through the sculpted chunk of granite that serves as a coffee table in the guest lounge, to walls clad in abstract Namibian landscapes by well-known South African photographer Micky Hoyle.

The seven suites are individually decorated so each reflects a different region in Namibia, and each has its own lounge area with fireplace and dining room, for private dining. Wide glass doors open onto spacious decks where you can relax on a shady daybed, enjoy al fresco lunches or, if yours is a premium suite, take a dip in your own private plunge pool.

Such are the creature comforts that you may find it hard to leave: sink into an extra-length bed dressed in crisp, pure-cotton linen, or indulge in a bubble bath in a freestanding tub with sweeping mountain views. Air-conditioning, satellite TV and iPod docking stations are standard, as is a computer with WiFi access. Then there's a fully stocked mini bar, complete with a premium wine selection, so you can toast the setting sun in fine style.

The Olive Exclusive boasts a quality restaurant featuring a seasonal menu, with inventive signature dishes. The fully stocked bar also features a classic selection of fine whisky.

It's the perfect luxury base from which to explore Windhoek and its surrounds before heading off on a Namibian safari.

Quotation for Customer: Group/Charter Tour

02-07-2017 - 04-07-2017 Namibrand / Wolwedans Dunes Lodge

FB &
ACT

After a leisurely breakfast you will be transferred to the local Eros Airport where you will be met by your Professional English Speaking Pilot-Guide for your safari. Flight over the Khomas Hochland to your lodge in the heart of the Namib Rand Nature reserve.

During this safari your Pilot will show you the hidden treasures and introduce you to Namibia from a conservation side, sharing his intimate knowledge about the areas you will travel through and help you to build memories to last a lifetime.

You will have the next day at leisure to explore this beautiful area with your knowledgeable guide who will show you the little surprises in the desert like the white lady / trapdoor spider, or the mysterious fairy circles....

2 x Overnights at Wolwedans Dunes Lodge, including all meals and Scheduled Activities
Including Private transfer to Local Eros Airport
Including Private flight from Eros Airport to Wolwedans



www.wolwedans.com

The Wolwedans Dunes Lodge is set in this magnificent NamibRand reserve and it is perched on top of a dune plateau, constructed on wooden platforms with a 360deg view of the Namib Desert. The combination of these structures, with large canvas blinds and windows that open up to the surrounding desert, reflects the ambiance of a tented camp, but provides the comfort and protection of a permanent building.

The main complex consists of two lounges, a number of sundowner decks, a swimming pool, a fireplace, tea deck, a library, wine cellar and two dining rooms. All communal areas of the lodge open out onto verandahs with magnificent desert vistas. Guests have to book in at a reception point, where they will be transported to the lodge.

Accommodation is in 1 of 9 spacious chalets. Each has its own en-suite bathroom, that leads onto a private veranda with views of vast stretches of untouched sand. It has been noted by many of their guests that 'sleeping with your canvas blinds open, is as good as sleeping under the stars.'

Activities are many and can be enjoyed on foot, by car, or from the air. The Lodge's experienced guides will introduce their guests to the desert's habitat and diverse fauna and flora, and will accompany them into the desert, enlightening them of the wilderness's own history and residents.

Morning or afternoon drives cover a distance of about 40-50 km and take 3-four hours. Afternoon scenic drives are often combined with sunset in the dunes.

A day drive is a truly memorable excursion. Covering a distance of about 120 km it offers the highest degree of diversity as well as a better understanding of the dimensions of the NamibRand Conservancy. Also a delicious picnic lunch is served in the middle of nowhere! The day drive leaves after breakfast and returns approximately an hour before sunset.

Quotation for Customer: Group/Charter Tour

04-07-2017 - 05-07-2017 Swakopmund / Zum Kaizer Hotel

BB

Early morning rise for a scenic sunrise flight to Sesriem.

On arrival your vehicle will be waiting for you. Your guide will take you into the Namib Naukluft park, and the dune valleys of Sossusvlei. While you climb a dune or walk to deadvlei, a picnic breakfast will be setup in the shade of an acacia tree. Enjoy a nice breakfast under the Camel Thorn trees. We return via Dune 45 and the Sesriem Canyon to Sossusvlei Lodge where we enjoy a light lunch.

Afternoon scenic flight over Sossusvlei, past the diamond camps to the coast where you will easily spot the shipwreck of the Eduard Bohlen. Fly past numerous seal colonies, via Conception Bay and Sandwich harbor to Walvis Bay, and continue to land in Swakopmund.

On arrival transfer to the Hotel, and remainder of the afternoon at leisure. Dinner included at a local restaurant.

Swakopmund, Namibia's seaside resort – resembling a Bavarian village nestled between the Desert and the Sea. You approach the town through the endless expanses of the Namib Desert, one of the world's largest wilderness areas. Then, through the mists (it is almost always misty in the morning and late afternoon) Bavarian spires and elaborate Germanic architecture rise through the fog banks.

The boom of the surf on the notorious Skeleton Coast is an ever-present reminder of the icy Atlantic Ocean beyond. The town is an eclectic mixture of Bohemian and Bavarian, home to an intriguing mix of artists, hippies, strait-laced descendants of German settlers, stately Herero women in Victorian dress, and hard bitten miners, game rangers, safari operators and fishermen. Swakopmund exudes romance and history, a rich cultural melting pot of gold.

1 x Overnight at Zum Kaizer Hotel in a Luxury Room on BB basis

a la carte dinner at a local restaurant

Private Sossusvlei Excursion including Entrance fees, Breakfast and lunch

Swakopmund Airstrip transfers

Incl Private Flight from Wolwedans to Sossusvlei, and scenic flight via dunes \ shipwrecks to Swakopmund



Perfectly positioned on Sam Nujoma Avenue in the picturesque Swakopmund, the luxurious Hotel Zum Kaiser offers direct access to the beach and the town's vibrant street life, quaint architecture, shopping and fine dining. This exclusive hotel houses 21 fully air-conditioned bedrooms, each featuring a full en-suite bathroom, television, coffee-and tea making facilities, bar fridge, electronic safe and wireless internet. The tastefully decorated hotel offers a combination of Court Yard Suites, Front Facing Suites and 3 Family Rooms with inter-leading doors. Each of the Front Facing Suites is equipped with a private balcony to enjoy splendid views of the historic town and partial views of the nearby Atlantic seaboard. Uniquely combining modern furnishings with a touch of classic elegance dating from imperial times, the Hotel Zum Kaiser creates a truly authentic and intimate ambiance.

Enjoy delectable cuisine at the on-site Bistro Zum Kaiser and sip sun-downers whilst experiencing the spectacular sunsets over the Atlantic from the hotel's idyllic Roof Terrace. The Hotel Zum Kaiser is fully equipped and offers the ideal setting for conferences, banqueting and celebrations. Exciting activities in the area can be booked directly at reception. Let our attentive team welcome you to our kingdom and make you feel like an Emperor.

Quotation for Customer: Group/Charter Tour

05-07-2017 - 07-07-2017 Damaraland / Mowani Mountain Camp

FBA

After breakfast you will be transferred to Walvis Bay in time for a fun filled seal & dolphin Cruise. You will go on open ski boats in the Walvis Bay harbor area, and cruise past the fishing factories, oyster platforms to the lighthouse at Pelican Point. Visit the Seal colony on the tip of Pelican Point. Here you have the opportunity to hand feed wild seals and see some dolphins too. Fresh Namibian oysters and sparkling wine will be served on board. After the boat cruise you will be transferred to Swakopmund Airfield.

Depart towards Damaraland. Initially you will fly along the coastline until the Cape Fur Seal colony at Cape Cross. Then you will turn inland past the Brandberg and over the Damaraland landscape to Twyfelfontein.

In the next 2 days you will explore Damaraland by vehicle, visit the Twyfelfontein Bushmen engravings, Organ Pipes and go in search of the elusive Desert Elephant.

2 x Accommodation in Mowani Mountain Camp, Standard View Room, Incl 2 night package consisting of all meals and 2 x Scheduled activities for the duration of the stay.

AM Marine Cruise

Airport transfers

Private flight from Swakopmund to Damaraland



www.mowani.com

Between the Ugab and Huab Rivers in Southern Damaraland lies a vast and unspoilt wilderness. This area boasts magnificent desert scenery, fascinating geological formations, archaeological sites and a unique variety of desert fauna and flora.

It's also the southernmost roaming ground for the rare black rhino and desert elephant. This is where you will find the Twyfelfontein Conservancy and the Mowani Mountain Camp. Mowani is taken from the word M'Wane, meaning "Place of God", and it is here, that you will find the true meaning of peace and tranquillity.

The luxury tented accommodation is built unobtrusively, so as to ensure minimum impact on the natural environment. The stilt-like supports of the tents ensure that very little excavation was needed in order to create this special oasis. Much care has been taken with the design of the public areas, creating the impression of an African Village, with dome-like thatched structures that blend in with the imposing boulders which are scattered around the outcrops.

There are plenty of ways to relax at Mowani Mountain Camp.

Discover the pool deck, lodged between the boulders where you can soak up the sun whilst enjoying a refreshing drink and admiring breathtaking views. Adventures and activities available at Mowani include guided nature drives in search of the elusive desert elephant and hiking through magnificent scenery.

Staying at Mowani Mountain Camp, a traveller can easily join in an excursion to explore the historical site of Twyfelfontein. Twyfelfontein is a rare example of Bushmen engravings and paintings occurring at the same site. This wonderful archaeological site offers more than 2,500 engravings as well as various paintings, and is probably the finest example of rock engravings in Southern Africa.

Quotation for Customer: Group/Charter Tour

07-07-2017 - 09-07-2017 Kaokoveld / Serra Cafema

FI

A spectacular scenic flight will take you over Damaraland into Kaokoland. Fly along several dry river beds, and some incredible rock formations before you land at Hartmans Valley, one of Southern Africa's most remote lodges. A 1.5 hour scenic landscape drive will take you to your lodge on the banks of the Kunene River.

Arrive in time for lunch on the woodend deck overlooking the Kunene River. You have the afternoon and next day for a choice of activities. Nature drives, boat trip, visit to a nomadic Himba village or do a nature drive by quad bike in the valley and dune landscape. Your conservationist guide will help you to make the most of your time here, showing you the hidden treasures of a seemingly "dead" desert.

2 x Overnights at Serra Cafema, Including all meals and scheduled activities
Incl Private flight from Damaraland to Hartmans Valley



www.wilderness-safaris.com

Hidden within the enormous Hartmann Valley, overlooking the bubbling rapids of the Kunene River and yet surrounded by the lunar-like infinity of the Namib Desert, Serra Cafema is one of the most remote and surreal destinations in all of Africa. A visit here is a journey into the latent elements of the soul, a pathway of discovery and re-discovery - a winding track of rejuvenation at every turn.

The Kunene River is the only permanent source of water in this region, the river creating a lush oasis along its banks - a winding band of green surrounded by the lunar like landscape of the Namib Desert which stretches to the Serra Cafema mountain range in the north.

Serra Cafema is an intimate, peaceful camp with a unique mix of rustic and luxury elements nestled amongst the shady Albida trees on the banks of the Kunene. Rapids just below camp provide a calming ambiance with guests often lulled into dreamland by the gurgling waters after a day exploring one of the driest, starkly beautiful regions in the world.

Accommodation at Serra Cafema consists of 8 riverside Meru-style canvas and thatched villas on spacious, elevated decks blended smoothly into the picturesque surroundings. Each fully furnished tent has an en-suite bathroom, ceiling fan and mosquito nets. A late afternoon spent lounging on the front deck soaking up the breathtaking vistas of this contrasting wilderness is an absolute must.

Serra Cafema also has a intimate, luxurious honeymoon villa, with possibly the best view of all. Early booking is essential owing to its popularity. Families can be accommodated by opening up adjoining units.

The Serra Cafema Ozonganda, or main area, comprises indoor and outdoor dining areas, sunken lounge, library, curio shop and swimming pool, all sharing views of the Kunene River.

Activities at Serra Cafema revolve around the exploration of surrounding Namib Desert sands and the lush oases along the river, a journey of contrasts. Informative nature drives and carefully guided quad bike excursions through the fragile dunes allow guests to experience the true Namib in its unbridled glory. The utmost care is taken to tread lightly on the dunes and preserve the unique and delicate habitats of this landscape. Boating on the Kunene River provides guests with the opportunity to venture through the lush riverside oases. Crocodiles and waterbirds seem out of place in this surreal, lunar-like landscape. Walking in the remote mountain and river valleys is also a highlight, as is a visit to a Himba settlement - one of the last true nomadic people in Africa. The fairy circle phenomenon is also best viewed in the Hartmann's Valley.

Quotation for Customer: Group/Charter Tour

09-07-2017 - 11-07-2017 Etosha East / Onguma - The Fort

FI

After your morning activity, or for those that want to have a sleep in this will be the time. We return to the Aircraft from where a short flight will take us to Ondangwa, where we have to refuel, before you depart to your lodge on the Eastern Border of the Etosha National Park.

Arrive in time for lunch. Afternoon drive on the Onguma Game Reserve. Next day scheduled Etosha Game drive in open 4x4 vehicles with your conservationist guide to introduce Namibia's diverse animal kingdom to you. We return to the lodge in time for lunch. In the afternoon you can relax at the lodge, enjoy a siesta or participate in another scheduled game drive.

2 x Overnight at Onguma - The Fort, including all meals and scheduled activities
Private flight from Hartmans Valley to Ondangwa (refuel) to Onguma



www.onguma.com

Situated on the eastern side of Etosha, bordering Fisher's Pan, Onguma Game Reserve is one of Namibia's best kept secrets! Here you will be afforded the opportunity of experiencing Africa in all her beauty and diversity. Onguma Game Reserve has more than 34,000 hectares of protected land and wildlife.

Our nature reserve boasts over thirty different animal species consisting of plains game including kudu, giraffe, eland, oryx, hartebeest, zebra, impala and many more roam freely as well as predators such as lion, cheetah, leopard, being common residents of the area.

Guests can enjoy game drives on Onguma Game Reserve. Alternatively, guests can also participate in a nature drive into Etosha National Park where you will be afforded the opportunity of viewing various game in the largest national park in Namibia.

The Fort is unlike any other, the only one of its kind in Namibia.

It is built in exactly the right spot to give guests probably one of the best sunset views in the whole of Namibia - overlooking the beautiful scarceness of the Etosha Pans, decorated only with its wild animals and hundreds of Camel Thorn trees.

Upon arriving at The Fort, you will be received by not only our friendly staff, but also massive raw walls, stunning stone clad features and a huge tower with the views toward Etosha and Fisher's Pan. The Fort will surprise you at every corner; a classical African feel combined with a touch of Moroccan and Indian flavours, characterised by a selection of the most beautiful antique windows and doors.

Accommodation at Onguma - The Fort consists of 12 Bush Suites, all situated adjacent to the Main Fort extending on both sides to the south and the north. Every mini Suite is completely private and about 50 metres apart from one another and is equipped with a bar fridge, telephone and an air cooling system for those warmer days. The spacious bathroom has both an inside shower as well as an outside shower area. From every area of the room, wooden decks lead you towards the outside seating area and sun loungers for just relaxing and enjoying the extraordinary view.

Etosha owes its unique landscape to the Etosha Pan, a vast shallow depression of approximately 5 000 square km. A series of waterholes along the Southern edge of the pan guarantee the rewarding and often spectacular game viewing. In good rain years the pan fills with water draining southwards from Angola via the delta like system of shallow rivers and oshanas, drying out in the winter to become an austere expanse of white cracked mud, shimmering with mirages and upward spiraling dust devils.

Of the mammal species found in the park, several are rare and endangered, such as black rhino and black-faced impala. Etosha's elephants are reputed to be the largest in Africa, the tallest ones measuring up to 4m at the shoulder. Their tusks, on the other hand, are relatively small. For the greater part of the year the Etosha Pan is a bleak expanse of white cracked mud which shimmers with mirages on most days. Seeing vast herds of game against this eerie backdrop makes the Etosha game-viewing experience unique.

Quotation for Customer: Group/Charter Tour

11-07-2017 - 11-07-2017 Windhoek / African Profile Safaris

Depending on your outbound flight you might have time to participate in a game drive before you return to your aircraft and fly to Windhoek International Airport. Here you say goodbye to your Pilot-Guide and check in for your outbound flight.

Flight time from Etosha to Windhoek International Airport is 1h45



www.profilenamibia.com

Namibian based tour operator offering tailor made self-drive tours and specialized guided fly-in safaris. Our consultants' extensive experience and in depth knowledge of Namibia and its neighbors, enables us to offer safaris that fit your needs. Attention to detail and personal service makes us unique, meeting all our clients on arrival in Windhoek, all relevant maps & info for your safari is provided and explained. Come and join us on the journey... the ultimate safari!

Quotation for Customer: Group/Charter Tour

PRICE DETAILS Adjustment Date 06 October, 2016 Quote No: **5407**

CURRENCY: NAD	Number of Travellers	<u>For Namibian Part of the Itinerary</u>		
	2 + 0	Price Per Person in Double Room:	121,625.00	(nett)
	4 + 0	Price Per Person in Double Room:	92,870.00	(nett)
	0	Single Supplement:	16,820.00	(nett)

INCLUDED:

All flights contained in the described itinerary in Cessna 210
Services of an English or German Speaking Pilot-Guide
Accommodation as per itinerary above
Meals as per itinerary above
National Parks entrance fees as per itinerary above
Porterage at airports and hotels
Bottled Water on aircraft for duration of safari
Activities as stated per itinerary
Tourism Levies
Information Pack upon arrival
24hr back up service
Airport transfers as mentioned

EXCLUDED:

All International Airline flights
Passenger taxes outside Namibia
Meals and drinks that are not specified on above itinerary
Activities that are not specified on above itinerary
Visa Fees
Visa Arrangements
Personal expenses
Travel insurance
Gratuities

Costs in delay of departure or arrival and route changes due to weather or for reasons, which may affect the safety of the aircraft and its occupants.

Please Note:

Luggage restrictions: 15 kg pp, soft bags only, including hand luggage!
African Profile Safaris does not accept any responsibility for any delays caused by unforeseen circumstances, mechanical breakdowns or circumstances beyond our control.

Rates shall be subject to aircraft availability and possible fuel increases, as well as exchange Rate fluctuations. Charter flight subjected to over flight and landing clearances obtained.

CONDITIONS OF QUOTE:

Quotation and reservation as per tour operator's booking conditions.