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# **Quotation for Customer: Group/Charter Tour**

**African Profile Safaris** 

PO Box 24119 Windhoek 06-Oct-2016

ATTN:SampleFAX:+264 61 225326E-MAIL:tours@profilenamibia.com

**SUBJECT:** 

5405

PASSENGER NAME: TRAVEL DATE:

Desert To Wetland 01-Jul-17

CLIENT REF:

QUOTE NO:

Sample Safari

1 night Windhoek 2 nights NamibRand Nature Reserve Sossusvlei, Swakopmund 2 nights Damaraland 2 nights Etosha National Park 2 nights Okavango Delta 2 nights Linyanti 2 nights Victoria Falls

Prices are valid for Safaris in 2017 that are completed by 31 October 2017. For Safaris between 10 January 2017 and completed by 14 June 2017, a discount applies, please enquire with one of our consultants with specific dates so that we can accurately determine a discount for you.

Please note that the pricing is in 2 x Currencies, they should be ADDED TOGETHER in order to get the total price per person

Special group rates are applicable for groups of 4 clients or more. Please contact us should you wish you receive an accurate quotation.

Departures are daily on request.

Rates are subject to change due to availability at the various Lodges.

**African Profile Safaris** 

Marianne Breukink-Friede

### Tour : Desert To Wetland

01-Jul-2017	- 14-Jul-2017	QUOTE NO:	5405	
			RES NO:	

Date	Hotel	Basis
01-07-2017 - 02-07-2017	Windhoek / Hilton Windhoek	BB

On arrival at the Windhoek International Airport you will be met by a driver and transferred to your hotel in Windhoek.

Here you will be met by an African Profile Safaris representative and your information pack with the documentation and information for your Safari will be handed over.

You have the remainder of the day at leisure, or explore Windhoek on foot.

1 x Overnight at Hilton Hotel, in Hilton Guest Rooms on BB basis **Including Private Airport Transfers** Including personalized Meet & Greet





www.Hilton.com/Windhoek

Set in the heart of Namibia's capital city, Windhoek, the contemporary Hilton Windhoek hotel is conveniently close to a variety of business corporations and historical and tourist attractions.

All of the modern guest rooms and suites at this Windhoek hotel are decorated in a warm, contemporary African style and feature spacious work areas and high-speed internet access. Upgrade to an executive room or suite for additional space, a larger variety of amenities and access to the executive lounge. Hold a conference in one of 5 flexible meeting rooms which offer the very latest in audio/visual technology and ensure your event is a success with our 24-hour Business Center.

Enjoy international favorites in our all-day dining venue, Ekipa, savor fine wines and specialty cheeses in the elegant mezzanine restaurant, D'vine and sip cocktails and enjoy delicious tapas while you gaze out over the city below in our stunning rooftop Skybar. Work out in our 24-hour Fitness Center, take a dip in our heated 18m lap pool and rejuvenate body and mind in our luxury Spa, Breeze.

### 02-07-2017 - 04-07-2017 Namibrand / Wolwedans Dunes Lodge

FB & ACT

After a leisurely breakfast you will be transferred to the local Eros Airport where you will be met by your Professional English Speaking Pilot-Guide for your safari. Flight over the Khomas Hochland to your lodge in the heart of the Namib Rand Nature reserve.

Your pilotguide has formal education in conservation, and has been activitely involved and working in this field for numerous years. During this safari he will show you the hidden treasures and introduce you to Namibia from a conservation side, sharing his intimate knowledge about the areas you will travel through and help you to buildt memories to last a lifetime.

You will have the next day at leisure to explore this beautiful area with your knowledgeable guide who will show you the little suprises in the desert like the white lady / trapdoor spider, or the mysterious fairy cirlcles....

2 x Overnights at Wolwedans Dunes Lodge, including all meals and Scheduled Activities Including Private transfer to Local Eros Airport Including Private flight from Eros Airport to Wolwedans





### www.wolwedans.com

The Wolwedans Dunes Lodge is set in this magnificent NamibRand reserve and it is perched on top of a dune plateau, constructed on wooden platforms with a 360deg view of the Namib Desert. The combination of these structures, with large canvas blinds and windows that open up to the surrounding desert, reflects the ambiance of a tented camp, but provides the comfort and protection of a permanent building.

The main complex consists of two lounges, a number of sundowner decks, a swimming pool, a fireplace, tea deck, a library, wine cellar and two dining rooms. All communal areas of the lodge open out onto verandahs with magnificent desert vistas. Guests have to book in at a reception point, where they will be transported to the lodge.

Accommodation is in 1 of 9 spacious chalets. Each has it's own en-suite bathroom, that leads onto a private veranda with views of vast stretches of untouched sand. It has been noted by many of their guests that 'sleeping with your canvas blinds open, is as good as sleeping under the stars.'

Activities are many and can be enjoyed on foot, by car, or from the air. The Lodge's experienced guides will introduce their guests to the desert's habitat and diverse fauna and flora, and will accompany them into the desert, enlightening them of the wilderness's own history and residents.

Morning or afternoon drives cover a distance of about 40-50 km and take 3-four hours. Afternoon scenic drives are often combined with sunset in the dunes.

A day drive is a truly memorable excursion. Covering a distance of about 120 km it offers the highest degree of diversity as well as a better understanding of the dimensions of the NamibRand Conservancy. Also a delicious picnic lunch is served in the middle of nowhere! The day drive leaves after breakfast and returns approximately an hour before sunset.

### 04-07-2017 - 06-07-2017 Damaraland / Mowani Mountain Camp

Early morning rise in time for a short flight to an airstrip right at the Sesriem gates. A vehicle will be waiting at the Airstrip for you which will take you on a private visit to the dunes of Sossusvlei. You have the chance to climb a dune which your guide will setp a nice picnic breakfast in the shade of an acacia tree. After a leisurely breakfast you will have the chance to visit Dead vlei or climb another dune at Dune 45 before you return to your aircraft.

Fly over the endless stretches of the Namib Desert and its dunes to Sossusvlei where just this morning you were able to climb a dune. Fly past 3 abandoned Diamond camps, where the diamond hunters were working their way through tons and tons of desert sand to sieve out the tiniest of diamonds.

After you reached the coastline you will see one of Namibia's most famous shipwrecks, the Eduard Bohlen, which lies well preserved high up on the beach. Continue North along the shoreline, past several seal colonies and the bird breeding sites at Sandwich Harbor, to the Walvis Bay Saltworks before your pilot turns to land in Swakopmund for a refuel stop.

The next flight will take you ever North along the Skeleton Coast to the Cape Fur Seal colony at Cape Cross before turning inland past the Brandberg to land at Twyfelfontein.

On arrival at the Airstrip you will be transferred to the Lodge.

In the next 2 days you will visit the Twyfelfontein Bushmen engravings, Organ Pipes and the Petrified Forest. You will also explore the dry riverbed of the Aba Huab in search for the elusive Desert Elephant.

2 x Accommodation in Mowani Mountain Camp, Standard View Room, Incl 2 night package consisting of all meals and 2 x Scheduled activities for the duration of the stay.

Incl Private Sossusvlei Excursion, including meals and entrance fees

Incl Private Flight from Wolwedans to Sossusvlei, and scenic flight via dunes \ shipwrecks to Swakopmund (refuel) and to Twyfelfontein





www.mowani.com

Between the Ugab and Huab Rivers in Southern Damaraland lies a vast and unspoilt wilderness. This area boasts magnificent desert scenery, fascinating geological formations, archaeological sites and a unique variety of desert fauna and flora.

It's also the Southernmost roaming ground for the rare black rhino and desert elephant. This is where you will find the Twyfelfontein Conservancy and the Mowani Mountain Camp. Mowani is taken from the word M'Wane, meaning "Place of God", and it is here, that you will find the true meaning of peace and tranquillity.

The luxury tented accommodation is built unobtrusively, so as to ensure minimum impact on the natural environment. The stilt-like supports of the tents ensure that very little excavation was needed in order to create this special oasis. Much care has been taken with the design of the public areas, creating the impression of an African Village, with dome-like thatched structures that blend in with the imposing boulders which are scattered around the outcrops.

There are plenty of ways to relax at Mowani Mountain Camp.

Discover the pool deck, lodged between the boulders where you can soak up the sun whilst enjoying a refreshing drink and admiring breathtaking views. Adventures and activities available at Mowani include guided nature drives in search of the elusive desert elephant and hiking through magnificent scenery.

Staying at Mowani Mountain Camp, a traveller can easily join in an excursion to explore the historical site of Twyfelfontein. Twyfelfontein is a rare example of Bushmen engravings and paintings occurring at the same site. This wonderful archealogical site offers more than 2,500 engravings as well as various paintings, and is probably the finest example of rock engravings in Southern Africa.

06-07-2017 - 08-07-2017 Etosha East / Onguma Tented Camp

After your morning activity you will return to the Aircraft.

Depart to your lodge on the Eastern Border of the Etosha National Park. The flight from Twyfelfontein to Onguma will take us past the southern edge of the vast Etosha Pan and over a section of the Etosha National Park.

You will go on various game drives to the Etosha National Park to view the abundance of flora and fauna this area has to offer.

2 x Overnights at Onguma Tented Camp, including all meals and Scheduled activities Incl Private flight from Damaraland to Etosha





www.onguma.com

Onguma Tented Camp offers an exclusive safari experience, in exquisitely styled tents. You can view the waterhole from the restaurant, your very own person al fresco shower, or even from your bedroom! The fourteen tents provide private and exclusive accommodation. All have their own bath, shower and toilet, a fan, tea/coffee station, and a room safe. Mosquito nets are fitted to the windows and doors.

There is a bar, restaurant and lounge. For breakfast there is a choice between the buffet or a typical English Breakfast. Lunch consists of sandwiches, pasta or salad. Dinner is a set 4 course meal, with a choice of red or white meat. The dining experience is complimented by the daily activities taking place around the nearby watering hole. Giraffe, wildebeest, many species of antelope, zebra and occasionally lion visit the waterhole.

After enjoying a game drive into Etosha National Park in the morning, you have several options to choose from when you return to camp:

Join us on a afternoon sunset nature drive on the Onguma Reserve where our expert guides will explain the many intrecasies of the bush. Duration approximately 2 to 2 1/2 hours

Take part in a night drive after dinner and go searching for Onguma's night life and nocturnal creatures. Duration approximately from 1 to 2 hours.

Etosha owes its unique landscape to the Etosha Pan, a vast shallow depression of approximately 5 000 square km. A series of waterholes along the Southern edge of the pan guarantee the rewarding and often spectacular game viewing. In good rain years the pan fills with water draining southwards from Angola via the delta like system of shallow rivers and oshanas, drying out in the winter to become an austere expanse of white cracked mud, shimmering with mirages and upward spiraling dust devils.

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Of the mammal species found in the park, several are rare and endangered, such as black rhino and black-faced impala. Etosha's elephants are reputed to be the largest in Africa, the tallest ones measuring up to 4m at the shoulder. Their tusks, on the other hand, are relatively small. For the greater part of the year the Etosha Pan is a bleak expanse of white cracked mud which shimmers with mirages on most days. Seeing vast herds of game against this eerie backdrop makes the Etosha game-viewing experience unique.

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08-07-2017 - 10-07-2017 Okavango Delta / PomPom Camp

Return to the Aircraft and fly via Tsumeb to Grootfontein to clear Namibian immigration. Our flight will take us over the Central Kalahari to Maun to clear Botswana immigration before we continue to your lodge in the heart of the Delta.

One of the most sought after wilderness destinations in the world, the Okavango Delta gives entrance to the spectacle of wild Africa such as dreams are made of – the heart-stopping excitement of big game viewing, the supreme tranquility and serenity of an untouched delta, and evocative scenes of extraordinary natural beauty.

A journey to the Okavango Delta – deep into Africa's untouched interior – is like no other. Moving from wetland to dryland – traversing the meandering palm and papyrus fringed waterways, passing palm-fringed islands, and thick woodland, resplendent with lush vegetation, and rich in wildlife – reveals the many facets of this unique ecosystem, the largest intact inland delta in the world.

2 x Overnight at PomPom Camp in Luxury Tents, Including all meals and Scheduled activities Incl Private flight from Onguma to Tsumeb(refuel) to Grootfontein(Namibian Immigration) to Maun (Botswana Immigration) to PomPom





The Okavango Delta is one of the last remaining unspoiled wilderness areas of Africa. The Delta is fed by the floodwaters of Central Africa and covers an area of some 16000 square kilometers. These waters fan out into the Okavango Delta forming a wetland system of beautiful palm-fringed channels, lagoons and islands that support a wealth of fauna and flora alike.

The Camp is located on Pom Pom Island in a private concession situated in the heart of the Okavango Delta and on the head waters of the Xudum river system. The area lies on the western boundary of the Moremi Game Reserve and offers superb Okavango scenery and a true Okavango wilderness experience. The main building is attractively designed and constructed of thatch and canvas and comprises lounge, dining, bar and pool areas, as well as a gift shop and the boma area. The swimming pool is situated close to the main lodge and the bar, making a perfect location to enjoy a relaxing afternoon in the heat of the day.

Accommodation consists of nine luxury safari tents in true traditional safari style, all with full en-suite semi open ablution facilities. Eight en-suite safari tents with overlooking views of the PomPom lagoon. The tents are uniquely positioned under the shade of the surrounding trees.

Pom Pom is one of the camps in the Okavango Delta that is able to offer game drives within our private concession area. Morning and evening game drives in the company of our qualified guides will give you the opportunity to view all the big game and night life of this environment.

A mokoro trip is a fantastic way to experience the wonders of the Okavango Delta. In the company of a professional poler with vast experience of the Delta, you will be able to enjoy the sights and sounds of this unique habitat and learn about the waterways and wildlife.

Fishing is also possible at Pom Pom, and our guides will be happy to take you to their secret spots to try for Pike and a variety of Bream species.

There is no better way to truly experience the African bush than a guided walk, and this will also offer you the opportunity to learn more about the ecology of the area from our professional guides.

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10-07-2017 - 12-07-2017 Linyanti / Kwando Lebala

Today you continue further north to Botswana's Linyanti Area.

This area is famous for predator sightings and Wild Dog Encounters

2 x Overnights at Kwando Lebala in Luxury Tents, including all meals and scheduled activities Incl Private flight from PomPom to Lebala





Stepping off the plane at any of Kwando's camps brings a realisation for most guests that they've joined a select group. Very few people have the opportunity of enjoying such a wilderness experience. The government of Botswana has intentionally followed a conservation and tourism policy that supports low people density in exchange for a high value experience. This ensures the long term survival of the wilderness.

The Kwando concession is the finest example of this policy, as no more than 40 tourist beds are permitted on this concession in a maximum of 2 by 16 bed camps and one 8 bed fly camp. This means there's a wonderful sense of freedom and space, even at full occupancy.

Lebala is situated in the south of the Kwando concession, adjacent to the head waters of the Linyanti marshes that form the boundary between Botswana and Namibia. The southerly flowing Kwando river disappears into the vast marshland before emerging as the Linyanti river. The triangle formed by this vast wetland is home to the Mamili National Park in Namibia.

Lebala means 'wide open spaces' in Setswana and the scenery is dominated by vast plains with scattered palms and tree islands backed by wooded savannahs. This wild expanse contrasts with the casual understated elegance and luxury of the camp itself.

This special ecosystem is home to a wide variety of Africa's plains game such as zebra, wildebeest, impala, giraffe and tsessebe and also provides refuge to lechwe, waterbuck and the shy sitatunga.

The camp itself is comprised of eight custom designed tents, with unique mosquito net walls, allowing an unobstructed flow of cooling breezes and stunning views. Each spacious tent has its own viewing deck, bathroom and luxurious double outside showers.

Lebala has a staff complement of 22 to cater to our guests. The camp balances understated elegance with untamed Africa to perfection.

The ability to conduct night drives using the guide and tracker system dramatically enhances the game viewing experience. (30% of the interesting mammals are only active at night). With the intoxicating sunsets, the tranquility and big horizons, most people are very reluctant to leave!

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12-07-2017 - 14-07-2017 Victoria Falls / A'Zambezi River Lodge

After a leisurely breakfast you will return to your aircraft for a scenic flight all along the Kwando \ Linyanti Area and over the Chobe National Park to Kasane. Immigration stop before we continue to Zimbabwe. Make a circuit around the Mighty Victoria Falls before your Pilot will turn to land at Victoria Falls Airport.

On arrival you will be picked up by a Driver and taken to your Hotel.

In the next 2 days you will depart on a Sunset Cruise on the Zambezi River, as well as a guided tour of the Victoria Falls.

2 x Overnights at A'Zambezi River Lodge, Standard room, including Bed & Breakfast Incl transfer from Victoria Falls Airport to your Lodge Incl 1 x Guided Tour of the Falls, including Entrance fee Incl 1 x Sunset Boat Cruise on the Zambezi River





A'Zambezi River Lodge is located in Victoria Falls, Zimbabwe 25km from the airport, nestling on the banks of the mighty Zambezi river within the periphery of the Zambezi National Park. The imaginative architecture with its sweeping curve of grass thatch blends well with the lash green lawns. Azambezi is the perfect retreat to relax and unwind in the quiet ambience of the African wild life and nature, whilst enjoying renowned services.

The A'Zambezi is the only hotel with a river frontage and jetty site in Victoria Falls.

14-07-2017 - 14-07-2017 Windhoek / African Profile Safaris

Transfer to the Victoria Falls Airport in time for your outbound flight.

We can also return to Windhoek International Airport, and you fly out from Windhoek. It will mean a 4 hr flight in our Aircraft to Windhoek to continue on a commercial airline home.

Incl Transfer from A'Zambezi to Victoria Falls Airport (Livingstone Airport transfers available at a small surcharge)



www.profilenamibia.com

Namibian based tour operator offering tailor made self-drive tours and specialized guided fly-in safaris. Our consultants' extensive experience and in depth knowledge of Namibia and its neighbors, enables us to offer safaris that fit your needs. Attention to detail and personal service makes us unique, meeting all our clients on arrival in Windhoek, all relevant maps & info for your safari is provided and explained. Come and join us on the journey... the ultimate safari!



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PRICE D	ETAILS A	djustment Date 06 October, 2	016 <b>Quo</b> t	te No:	5405
CURRENCY: NAD	Number of Travellers	For Namibian Part of the Itinerar	Y		
	2 + 0	Price Per Person in Double Room:	118,850.00	(nett)	
	4 + 0	Price Per Person in Double Room:	75,160.00	(nett)	
	0	Single Supplement:	9,580.00	(nett)	
CURRENCY: USD	Number of Travellers	For Remaining Itinerary			
	2 + 0	Price Per Person in Double Room:	6,380.00	(nett)	
	4 + 0	Price Per Person in Double Room:	5,810.00	(nett)	
	0	Single Supplement:	1,445.00	(nett)	

#### **INCLUDED**:

All flights contained in the described itinerary, Pickup in Windhoek, Dropoff in Victoria Falls or Windhoek. Aircraft type Cessna Centurion C210, piloted by Professional English Speaking Pilot Guide Accommodation as per itinerary above Meals as per itinerary above National Parks entrance fees as per itinerary above Porterage at airports and hotels Bottled Water on aircraft for duration of safari Activities as stated per itinerary Tourism Levies Information Pack upon arrival 24hr back up service Passenger taxes All aircraft related costs

### EXCLUDED:

All International Airline flights Meals and drinks that are not specified on above itinerary Activities that are not specified on above itinerary Visa Fees Visa Arrangements Personal expenses Travel insurance Gratuities

Costs in delay of departure or arrival and route changes due to weather or for reasons, which may affect the safety of the aircraft and its occupants.

#### Please Note:

Luggage restrictions: 15 kg pp, soft bags only, including hand luggage! Subject to change after receiving passenger individual body weights upon time of booking. African Profile Safaris does not accept any responsibility for any delays caused by unforeseen circumstances, mechanical breakdowns or circumstances beyond our control.

Rates shall be subject to aircraft availability and possible fuel increases, as well as exchange Rate fluctuations. Charter flight subjected to over flight and landing clearances obtained.

### CONDITIONS OF QUOTE:

Quotation and reservation as per tour operator's booking conditions.